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*For Immediate Release*

**Baker Partners with Baytech to Provide CNG, Propane, and Bi-Fuel Conversion Capacity**

Baker's four installation and service locations will upfit Baytech's certified engine systems

**RICHMOND, Virginia – November 19, 2008** – Baker Equipment announces a partnership with Baytech Corporation of Los Altos, California to expand their existing alternative fuel vehicle conversion capabilities. Baker's partnership with Baytech will include the ability to convert EPA and CARB certified CNG fuel injection systems for Chevrolet, GMC, Isuzu and Workhorse Custom Chassis. This partnership comes in addition to Baker's partnership with BAF Technologies of Dallas, Texas, in which Baker upfits BAF's CalComp™ CNG engine systems for Ford vehicles.

Baker and Baytech's collaboration will expand alternative fuel vehicle conversion capacity to the east coast via Baker's four locations, including Pottstown, Pennsylvania; Richmond, Virginia; Raleigh, North Carolina, and Atlanta, Georgia. Baytech will train Baker technician's onsite to install all multi-point fuel injection systems in accordance with Baytech, CARB and EPA standards. All Baker locations will provide labor for warranty and service repairs, greatly increasing east coast availability for service work.

"We believe the new Baytech alliance will benefit a large number of Baker's current and prospective customer's that own and operate GM gas-powered vehicles," says Ronn Jones, Vice President of Business Development for Baker Equipment. "Baytech's product offering covers a majority of GM's light and medium duty vehicles. These are proven products that have EPA and CARB 2009 certifications. We are excited about representing the Baytech product and giving our customers the availability of one-stop shopping for all their upfitting and CNG conversion needs. Our 90 years of truck equipment industry experience, coupled with our successful AFV project experience, will provide our customers a unique opportunity to promote Green Fleet initiatives, while dealing with two industry leaders."

Baker Equipment is dedicated to facilitating the growth of alternative fuel vehicle use. This partnership will allow Baker to increase its offerings to a steadily growing market and the increased demand for alternative fuel vehicles while promoting independence from foreign oil.

## **About Baker Equipment**

Founded in 1919, Baker has been a distributor of a wide variety of truck equipment. Baker specializes in the sale of new and used bucket trucks and bucket vans. Baker also concentrates on remounting and rebuilding equipment to be installed on new chassis. With four service centers on the east coast, Baker is your number one source for aerial devices, cable placers, truck cranes, cable trailers, parts and service.

Baker has a history of providing alternative fuel vehicle products and services. In 1996, Baker Electromotive, a branch of Baker Equipment, was awarded the single largest order ever for electric vehicles. Baker Electromotive partnered with Ford to assemble 500 electric-powered vehicles for the United States Postal Service. In 2002, Baker and Bachman AFV retrofitted several New York state DOT snow plow trucks, which used a combination of 80% CNG and 20% diesel fuel. Also for New York State, Baker retrofitted a school bus to run on CNG dual-fuel for the Long Beach School District and, as a demonstrator unit, Baker converted an Isuzu-powered bucket truck to run on CNG dual-fuel.

## **About Baytech**

Founded in 1991, Baytech Corporation is the leader in engineering high performance, EPA and CARB certified CNG fuel injection systems for Chevrolet, GMC, Isuzu and Workhorse Custom Chassis vehicles that meet stringent emissions standards. Baytech is an EPA and CARB certified small volume OEM manufacturer, dedicated to serving the CNG and propane fleet markets.

Baytech Corporation offers EPA and CARB certified LEV, ULEV, and SULEV low-emission CNG and Propane systems for General Motors vehicles and engines. Available products include light, medium, and heavy duty trucks, vans and SUVs, and heavy duty engines for specialty vehicles.

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